# California Housing Finance Agency ("CaIHFA") <br> February 2, 2020 <br> Staff Report for Discussion <br> Tax-Exempt \& Taxable Conduit Issuance and Mixed Income Program Loan ("MIP") 

## CalHFA Project Number: 19-020-A/X

Purpose: Staff is providing The Village at Burlingame's staff report that was approved by Senior Loan Committee (Executive Director) on January 16, 2020 under resolution 19-02 and 19-19 for discussion.

Borrower: Burlingame Pacific Associates, a California Limited Partnership

## Loan Amount(s):

CalHFA Conduit Issuance Amounts (TE/taxable): \$48,000,000 (A series) T/E, $\$ 24,000,000$ Taxable, and $\$ 20,000,000 \mathrm{~T} / \mathrm{E}$ (B series)

Perm Loan Amount (\& Lender): \$32,500,000 - Citibank
Perm Loan Term: 40 year amortized, due in 30
CaIHFA MIP Loan Amount: \$9,700,000 (\$74,046/unit)

## Project Information:

Name: The Village at Burlingame
Address: 150 Park Road
City, County, Zip Code: Burlingame, San Mateo County, 94010
Project Description, \# of Units, Types and Restrictions: The Project is a mixedincome family (77) and seniors (54) project; 132 total units (comprise of studios, 1 , and 2 -bedroom units) restricted between $50 \%$ to $80 \%$ of AMI. The Project will be a one 5 story elevator-served building. The project offers community space, fitness room and small park.

## Development Team:

Sponsor/Developer: Pacific West Communities ("PWC") is a real estate development company specializing in design, development and construction of affordable housing in the western United States. The company has developed 169 affordable multifamily projects since its inception in 1998. There are currently 16 projects under construction and PWC completes about 10 projects a year.

Property Management Company: Aperto Property Management Inc. ("APM") will be the property manager for this Project. APM has a broad experience managing market rate and affordable tax credit projects. APM manages 63 tax credit projects in California totaling over 6,100 units, five of which are in the CalHFA portfolio.

General Contractor: Pacific West Builders ("PWB"), formed in 2003, is the construction arm of PWC and will be the general for this project as well. PWB has built $70 \%$ of the projects developed by PWC and currently has 11 projects in construction. PWB specializes in energy-efficient multifamily, single-family and modular construction.

Architect: Pacific West Architecture("PWA") is the architect for this project. PWA is an affiliate of the Developer and has designed over 80 multifamily projects. PWA is licensed in 18 states in western United States.

Affordability Restrictions \& Term: This Project provides 131 units of much needed rental housing that will remain affordable at rents ranging from $50 \%$ AMI to $120 \%$ of AMI for 55 years. The MIP funds will restrict $10 \%$ of the units ( 14 units) to $50 \%$ of AMI or less, $10 \%$ of the units ( 14 units) to $80 \%$ of AMI or less, $10 \%$ of the units ( 14 units) between $81 \%$ to $120 \%$ of AMI, and the remaining 89 units to $120 \%$ AMI or less for 55 years.

Affordability Restriction Summary Table

| Regulating <br> Agency | $\mathbf{5 0 \%}$ <br> AMI | $\mathbf{6 0 \%}$ <br> AMI | $\mathbf{8 0 \%}$ <br> AMI | $\mathbf{8 1 \%}$ to <br> $\mathbf{1 2 0 \%}$ <br> AMI | $\mathbf{1 2 0 \%}$ <br> AMI or <br> below** | Mgrs. <br> Unit* | Total <br> Units <br> Regulated | \% of <br> Regulated <br> Units |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CalHFA Bond <br> Reg. Agmt. | 14 | 40 |  |  |  | 1 | 54 | $40.9 \%$ |
| CalHFA MIP Reg <br> Agrmt. | 14 |  | 14 | 14 | 89 | 1 | 131 | $99.2 \%$ |
| City of <br> Burlingame* | 82 |  | 35 |  | 14 | 1 | 131 | $99.2 \%$ |
| TCAC | 82 |  | 35 |  |  | 1 | 117 | $88.6 \%$ |

Rent Limit Summary Chart

| Bedroom Size |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Restrictions @ AMI | Studio | 1-bdrm | 2-bdrm | 3-bdrm | 4-bdrm | Subtotal |
| 30\% |  |  |  |  |  | 0 |
| 40\% |  |  |  |  |  | 0 |
| 50\%** | 1 | 68 | 13 |  |  | 82 |
| 60\%** |  |  |  |  |  | 0 |
| 70\% |  |  |  |  |  | 0 |
| 80\%* | 1 | 24 | 10 |  |  | 35 |
| 81\%-120\%* | 1 | 10 | 3 |  |  | 14 |
| 120\% or below |  |  |  |  |  | 0 |
| Super's Unit (non-restricted) |  |  | 1 |  |  | 1 |
| Total | 3 | 102 | 27 | 0 |  | 132 |

Note: The affordability averages $61 \%$ of AMI.
Staff Comments \& Project Status: MIP Program Documents require that projects "be prepared to submit CLDAC and TCAC by no later than December 2019 CDLAC allocation meeting". MIP Program Documents also limit the maximum amount of MIP subordinate financing to $\$ 5$ million (subject to exception that could increase the financing to no more than an additional $\$ 1$ million). Project was preliminarily approved by Agency for MIP financing with an anticipation to access the new State Tax Credits subsequently approved pursuant to Assembly Bill 101, which was signed by Governor Gavin Newsom in July 2019. CDLAC announced bond allocation for the remainder of 2019 would be allocated on a first come first serve basis and that the allocation in 2020 would be competitive. TCAC decided they would not allocate the new State Tax Credits until 2020 resulting in the projects receiving 2019 CDLAC allocation being ineligible for the new State Tax Credits. The inability to access the new State Tax Credits results in significant financing gaps for certain projects that contemplated equity generated by the new State Tax Credits. For this Project, staff recommended and Board approved under resolution 19-19 that the maximum amount of MIP subordinate financing per project is lifted such that all MIP eligible units may receive MIP subsidy, respectively as the Agency determines to be necessary to offset the loss of State Tax Credits.

## Underwriting standard/term sheet variation for MIP subordinate loan:

- MIP loan amount exceeds program maximum of $\$ 5$ million per project and $\$ 40,000$ per unit; The waiver of the maximum subordinate loan amount and per unit allocation were recommended by staff because it is necessary to facilitate the progression of a shovel ready project without delay and to eliminate the Project's financing gap. This Project that will create 131 affordable units that will serve a broad income range of families and senior individuals and households in San Mateo County.
- The MIP term sheet requires repayment of the MIP loan to be $50 \%$ of net cash flow and of that $50 \%$, subordinate lenders share on a pro-rata basis. It also allows for deferment of repayment for up to 15 years. Therefore, request is made to defer payments to the MIP loan until the developer fee is paid off, estimated to be in year 14 after which time the MIP loan will be repaid by $12.5 \%$ of net cash flow.


## Weaknesses (High Cost Explanation):

The total development costs are $\$ 872,165$ per unit. High costs are contributed by the following unique factors:

- Small site (. 68 acres) requiring extensive site work, shoring and environmental remediation costs are estimated to be \$4,000,000.
- The City contributed the land, formerly a public parking lot, and required construction of an adjacent public parking garage to replace the existing parking spaces. The parking structure includes a car storage and retrieval system to enable 3 levels of parking in one space for a total of 137 parking stalls in the subterranean parking area of the structure. The amount of land donation and parking garage is approximately $\$ 14,250,000$.
- The permit and impact fees is approximately $\$ 15,542,000$.

The adjustment to total development costs of the Project, assuming the above unique factors are not relevant to the Project would be approximately $\$ 616,165$ per unit as shown on the chart below:

|  |  |  | Per Unit <br> Amount |
| ---: | ---: | ---: | ---: |
| Total Development Cost (TDC): | $\$ 115,125,814$ | $\$ 872,165$ |  |
|  |  |  |  |
|  | Site work | $\$ 4,000,000$ | $\$ 30,303$ |
| City Land \& Parking: | $\$ 14,250,000$ | $\$ 107,955$ |  |
| Permit \& Impact Fees: | $\$ 15,542,000$ | $\$ 117,742$ |  |
|  |  |  |  |
|  | Adjusted TDC: | $\mathbf{\$ 8 1 , 3 3 3 , 8 1 4}$ | $\mathbf{\$ 6 1 6 , 1 6 5}$ |

The Project received a bond allocation from CDLAC in December 2019. The TCAC application was recently submitted on January 17, 2020 and the Project expects to receive 4\% federal tax credits award by March 2020 and is scheduled to close on construction financing shortly after.

## Attachments:

Project Financing Summary
Project Sources \& Uses of Funds
Project Cashflow

| Acquisition, Rehab, Construction \& Permanent Loans |  | Project Number |  |  |  | 19-020-A/X |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Project Full Name | The Villages at Burlingame | Borrower Name: | Burlingame | ific Ass | es, a CA |  |
| Project Address | 150 Park Road | Managing GP: | Central Vall | oalitioin | Affordable | using |
| Project City | Burlingame | Developer Name: | Pacific Wes | mmunit |  |  |
| Project County | San Mateo | Investor Name: | TBD |  |  |  |
| Project Zip Code | 94010 | Prop Management: | Aperto Property Management, Inc. |  |  |  |
|  |  | Tax Credits: |  | 4 |  |  |
|  | Mixed Income Loan Only (Conduit Perm Loan) | Total Land Area (acres) | ) 0.68 |  |  |  |
| Tenancy/Occupancy: | Fam/Sen | Residential Square Footage: |  | 2,332 |  |  |
| Total Residential Units: | 132 | Residential Units Per Acre: |  | 94.12 |  |  |
| Total Number of Buildings: | 1 |  |  |  |  |  |
| Number of Stories: | 5 | Covered Parking Spaces: |  | 37 |  |  |
| Unit Style: | Flat | Total Parking Spaces: |  | 144 |  |  |
| Elevators: | 2 边 |  |  |  |  |  |
| Acq/Construction/Rehab Financing |  | Loan |  | Loan | Amort. | Starting |
|  |  | Amount | Loan | Term | Period | Interest |
|  |  | (\$) | Fees | (Mo.) | (Yr.) | Rate |
| Citibank, N.A. |  | 72,000,000 | 1.000\% | 30 | -- | 4.750\% |
| Bonneville "B Bonds" |  | 20,000,000 | -- | 30 | -- | 8.000\% |
| City of Burlingame - Land Loan |  | 10,000,000 | -- | 30 | -- | 3.000\% |
| City of Burlingame - Parking Fund |  | 1,850,000 | -- | 30 | -- | 3.000\% |
| Investor Equity Contribution |  | 745,244 | -- | -- | -- | -- |
| Permanent Financing |  | Loan |  | Loan | Amort. | Starting |
|  |  | Amount | Loan | Term | Period | Interest |
|  |  | (\$) | Fees | (Yr.) | (Yr.) | Rate |
| MIP |  | 9,700,000 | 1.000\% | 55 | -- | 3.000\% |
| Citibank, N.A. |  | 32,500,000 | 1.000\% | 30 | 40 | 4.000\% |
| Bonneville "B Bonds" |  | 20,000,000 | -- | 55 | -- | 5.000\% |
| City of Burlingame - Land Loan |  | 10,000,000 | -- | 55 | -- | 3.000\% |
| City of Burlingame - Parking Fund Loan |  | 1,850,000 | -- | 55 |  | 3.000\% |
| Deferred Developer Fees |  | 6,190,000 | NA | NA | NA | NA |
| Investor Equity Contributions |  | 34,885,814 | NA | NA | NA | NA |
| Appraised Values Upon Completion of Rehab/Construction |  |  |  |  |  |  |
| Appraisal Date: Investment Value (\$) Construct/Rehab LTC Construct/Rehab LTV |  | Capitalization Rate: <br> Restricted Value (\$) <br> CalHFA Permanent Loan to Cost <br> CaIHFA 1st Permanent Loan to Value <br> Combined CaIHFA Perm Loan to Value |  |  | -- |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  | - |  |
| Additional Loan Terms, Conditions \& Comments |  |  |  |  |  |  |
| Construction/Rehab Loan |  |  |  |  |  |  |
| Payment/Performance Bond |  |  |  |  | 0 |  |  |  |  |
|  |  | 0.00\% |  |  |  |
| Permanent Loan |  |  |  |  |  |  |  |  |  |
| Operating Expense Reserve Deposit |  |  |  |  | \$0 | Cash |  |  |  |
| Initial Replacement Reserve Deposit |  |  |  |  | \$0 | Cash |  |  |  |
| Annual Replacement Reserve Per Unit |  | \$250 | Cash |  |  |  |



| USES OF FUNDS | $\begin{gathered} \text { CONST/REHAB } \\ \$ \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { PERMANENT } \\ \$ \\ \hline \end{gathered}$ | TOTAL PROJECT USES OF FUNDS |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | USES (\$) | PER UNIT (\$) | \% |
| ONSTRUCTION/REHAB SOURCES OF FUNDS |  | 104,595,244 |  |  |  |
| ACQUISITION COSTS |  |  |  |  |  |
| Lesser of Land Cost or Appraised Value | 10,000,000 | - | 10,000,000 | 75,758 | 8.7\% |
| Demolition Costs | - | - | - | - | 0.0\% |
| Legal \& Other Closing Costs | - | - | - | - | 0.0\% |
| Escrow \& other closing costs | - | - | - | - | 0.0\% |
| Verifiable Carrying Costs | - | - | - | - | 0.0\% |
| Existing Improvements Value | - | - | - | - | 0.0\% |
| Delinquent Taxes Paid @ Closing | - | - | - | - | 0.0\% |
| CalHFA Yield Maintenance Paid @ Closing | - | - | - | - | 0.0\% |
| Existing Replacement Reserve | - | - | - | - | 0.0\% |
| Broker Fees Paid to Related Party | - | - | - | - | 0.0\% |
| Other (Specify) | - | - | - | - | 0.0\% |
| Other (Specify) | - | - | - | - | 0.0\% |
| TOTAL ACQUISITION COSTS | 10,000,000 | - | 10,000,000 | 75,758 | 8.7\% |
| CONSTRUCTION/REHAB COSTS |  |  |  |  |  |
| Offsite Improvements | - | - | - | - | 0.0\% |
| Environmental Remediation (Hard Costs) | - | - | - | - | 0.0\% |
| Site Work (Hard Cost) | 9,900,000 | - | 9,900,000 | 75,000 | 8.6\% |
| Structures (Hard Cost) | 44,370,100 | - | 44,370,100 | 336,137 | 38.5\% |


| SOURCES OF FUNDS | CONST/REHAB \$ | PERMANENT$\$$ | TOTAL PROJECT SOURCES OF FUNDS |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | SOURCES (\$) | PER UNIT (\$) | \% |
| General Requirements | 3,256,206 | - | 3,256,206 | 24,668 | 2.8\% |
| Contractor Overhead | 1,150,526 | - | 1,150,526 | 8,716 | 1.0\% |
| Contractor Profit | 3,451,578 | - | 3,451,578 | 26,148 | 3.0\% |
| Contractor Bond | - | - | - | - | 0.0\% |
| Contractor Liability Insurance | - | - | - | - | 0.0\% |
| Personal Property | - | - | - | - | 0.0\% |
| HVAC/Resident Damage | - | - | - | - | 0.0\% |
| TOTAL CONSTRUCT/REHAB COSTS | 62,128,410 | - | 62,128,410 | 470,670 | 54.0\% |
| USES OF FUNDS | $\begin{gathered} \text { CONST/REHAB } \\ \$ \\ \hline \end{gathered}$ | PERMANENT \$ | TOTAL PROJECT USES OF FUNDS |  |  |
|  |  |  | USES (\$) | PER UNIT (\$) | \% |
| RELOCATION COSTS |  |  |  |  |  |
| Relocation Expense | - | - | - | - | 0.0\% |
| Relocation Compliance Monitoring | - | - | - | - | 0.0\% |
| Other (Specify) | - | - | - | - | 0.0\% |
| TOTAL RELOCATION COSTS | - | - | - | - | 0.0\% |
| ARCHITECTURAL FEES |  |  |  |  |  |
| Design | 800,000 | - | 800,000 | 6,061 | 0.7\% |
| Supervision | 100,000 | - | 100,000 | 758 | 0.1\% |
| TOTAL ARCHITECTURAL FEES | 900,000 | - | 900,000 | 6,818 | 0.8\% |
| SURVEY \& ENGINEERING FEES |  |  |  |  |  |
| Engineering | 450,000 | - | 450,000 | 3,409 | 0.4\% |
| Supervision | - | - | - | - | 0.0\% |
| ALTA Land Survey | - | - | - | - | 0.0\% |
| TOTAL SURVEY \& ENGINEERING FEES | 450,000 | - | 450,000 | 3,409 | 0.4\% |
| CONTINGENCY RESERVES |  |  |  |  |  |
| Hard Cost Contingency Reserve | 3,150,000 | - | 3,150,000 | 23,864 | 2.7\% |
| Soft Cost Contingency Reserve | 900,000 | - | 900,000 | 6,818 | 0.8\% |
| TOTAL CONTINGENCY RESERVES | 4,050,000 | - | 4,050,000 | 30,682 | 3.5\% |
| CONSTRUCT/REHAB PERIOD COSTS |  |  |  |  |  |
| Loan Interest Reserve |  |  |  |  |  |
| Citibank, N.A. | 4,050,000 | 900,000 | 4,950,000 | 37,500 | 4.3\% |
| Bonneville "B Bonds" | 4,000,000 | - | 4,000,000 | 30,303 | 3.5\% |
| City of Burlingame - Land Loan | - | - | - | - | 0.0\% |
| City of Burlingame - Parking Fund | - | - | - | - | 0.0\% |
|  | - | - | - | - | 0.0\% |
|  | - | - | - | - | 0.0\% |
|  | - | - | - | - | 0.0\% |
| Loan Fees |  |  |  |  |  |
| Citibank, N.A. | 720,000 | - | 720,000 | 5,455 | 0.6\% |
| Bonneville "B Bonds" | - | - | - | - | 0.0\% |
| City of Burlingame - Land Loan | - | - | - | - | 0.0\% |
| City of Burlingame - Parking Fund | - | - | - | - | 0.0\% |
|  | - | - | - | - | 0.0\% |
| $\square-$ | - | - | - | - | 0.0\% |
|  |  |  |  |  |  |
| Other Const/Rehab Period Costs |  |  |  |  |  |
| Deficit Const/Rehab NOI (Net Operating Ir | - | - | - | - | 0.0\% |
| Credit Enhancement \& Application Fees | - | - | - | - | 0.0\% |
| Owner Paid Bonds/Insurance | - | - | - | - | 0.0\% |
| CalHFA Inspection Fees | - | - | - | - | 0.0\% |
| Real Estate Taxes During Rehab | 150,000 | - | 150,000 | 1,136 | 0.1\% |
| Completion Guaranty Fee | - | - | - | - | 0.0\% |
| Wage Monitoring Fee (Davis Bacon, Prevo | , | - | - | - | 0.0\% |
| Insurance During Rehab | 979,200 | - | 979,200 | 7,418 | 0.9\% |
| Title \& Recording Fees | 120,000 | - | 120,000 | 909 | 0.1\% |
| Construction Management \& Testing | - | - | - | - | 0.0\% |


| SOURCES OF FUNDS | $\begin{gathered} \text { CONST/REHAB } \\ \$ \\ \hline \end{gathered}$ | PERMANENT$\$$ | TOTAL PROJECT SOURCES OF FUNDS |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | SOURCES (\$) | PER UNIT (\$) | \% |
| Predevelopment Interest Expense | - | - | - | - | 0.0\% |
| Bond Issuer Fee | 112,000 | - | 112,000 | 848 | 0.1\% |
| Construction Lender Costs (Legal, etc), Bd | 128,000 | - | 128,000 | 970 | 0.1\% |
| TOTAL CONST/REHAB PERIOD COSTS | 10,259,200 | 900,000 | 11,159,200 | 84,539 | 9.7\% |
|  |  |  |  |  |  |
| USES OF FUND | CONST/REHAB | PERMANENT | TOTAL PRO | CT USES OF | NDS |
| USES OF FUND | \$ | \$ | USES (\$) | PER UNIT (\$) | \% |
| PERMANENT LOAN COSTS |  |  |  |  |  |
| Loan Fees |  |  |  |  |  |
| CalHFA Application Fee | - | - | - | - | 0.0\% |
| MIP | 48,500 | 48,500 | 97,000 | 735 | 0.1\% |
| - - | - | - | - | - | 0.0\% |
| - - | - | - | - | - | 0.0\% |
| - | - | - | - | - | 0.0\% |
| Citibank, N.A. | - | 350,000 | 350,000 | 2,652 | 0.3\% |
| Bonneville "B Bonds" | - | - | - | - | 0.0\% |
| City of Burlingame - Land Loan | - | - | - | - | 0.0\% |
| City of Burlingame - Parking Fund Loan | - | - | - | - | 0.0\% |
|  | - | - | - | - | 0.0\% |
| Credit Enhancement \& Application Fees | - | 25,000 | 25,000 | 189 | 0.0\% |
| Title \& Recording (closing costs) | - | 35,000 | 35,000 | 265 | 0.0\% |
| Year 1 - Taxes \& Special Assessments and Insur | - | - | - | - | 0.0\% |
| CalHFA Fees | - | 10,085 | 10,085 | 76 | 0.0\% |
| Tax Exempt Bond Allocation Fee | - | - | - | - | 0.0\% |
| Other (Bond Counsel, Financial Advisor, Etc.) | 140,800 | - | 140,800 | 1,067 | 0.1\% |
| TOTAL PERMANENT LOAN COSTS | 189,300 | 468,585 | 657,885 | 4,984 | 0.6\% |
| LEGAL FEES |  |  |  |  |  |
| CalHFA Construction/Rehab Loan Legal Fees | - | - | - | - | 0.0\% |
| Other Construction/Rehab Loan Legal Fees | 75,000 | - | 75,000 | 568 | 0.1\% |
| CalHFA Permanent Loan Legal Fees | - | 35,000 | 35,000 | 265 | 0.0\% |
| Other Permanent Loan Legal Fees | - | - | - | - | 0.0\% |
| Sponsor Legal Fees | - | - | - | - | 0.0\% |
| Organizational Legal Fees | - | - | - | - | 0.0\% |
| Syndication Legal Fees | - | - | - | - | 0.0\% |
| Borrower Legal Fee | 110,000 | - | 110,000 | 833 | 0.1\% |
| CalHFA Bond Counsel | 50,000 | - | 50,000 | 379 | 0.0\% |
| TOTAL LEGAL FEES | 235,000 | 35,000 | 270,000 | 2,045 | 0.2\% |
| OPERATING RESERVES |  |  |  |  |  |
| Operating Expense Reserve Deposit | - | - | - | - | 0.0\% |
| Initial Replacement Reserve Deposit | - | - | - | - | 0.0\% |
| Transition Operating Reserve Deposit | - | - | - | - | 0.0\% |
| Rent-Up Reserve Deposit | - | - | - | - | 0.0\% |
| HOME Program Replacement Reserve | - | - | - | - | 0.0\% |
| Investor Required Reserve | - | 630,570 | 630,570 | 4,777 | 0.5\% |
| Other (Specify) | - | - | - | - | 0.0\% |
| TOTAL OPERATING RESERVES | - | 630,570 | 630,570 | 4,777 | 0.5\% |
| REPORTS \& STUDIES |  |  |  |  |  |
| Appraisal Fee | 10,000 | - | 10,000 | 76 | 0.0\% |
| Market Study Fee | 10,000 | - | 10,000 | 76 | 0.0\% |
| Physical Needs Assessment Fee | - | - | - | - | 0.0\% |
| Environmental Site Assessment Reports | 10,000 | - | 10,000 | 76 | 0.0\% |
| HUD Risk Share Environmental / NEPA Review ${ }^{\text {F }}$ | - | - | - | - | 0.0\% |
| CalHFA Earthquake Waiver Review Fee | - | - | - | - | 0.0\% |
| Relocation Consultant | - | - | - |  | 0.0\% |
| Soils Reports | 5,000 | - | 5,000 | 38 | 0.0\% |
| Acoustical Reports | - | - | - | - | 0.0\% |
| Termite/Dry Rot | - | - | - | - | 0.0\% |


| SOURCES OF FUNDS | $\begin{gathered} \hline \text { CONST/REHAB } \\ \$ \\ \hline \end{gathered}$ | $\begin{gathered} \text { PERMANENT } \\ \$ \\ \hline \end{gathered}$ | TOTAL PROJECT SOURCES OF FUNDS |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | SOURCES (\$) | PER UNIT (\$) | \% |
| Consultant/Processing Agent | - | - | - | - | 0.0\% |
| Other (Specify) | - | - | - | - | 0.0\% |
| TOTAL REPORTS \& STUDIES | 35,000 | - | 35,000 | 265 | 0.0\% |
|  |  |  |  |  |  |
| USES OF FUND | CONST/REHAB | PERMANENT$\$$ | TOTAL PROJECT USES OF FUNDS |  |  |
| USES OF FUND | \$ |  | USES (\$) | PER UNIT (\$) | \% |
| OTHER COSTS |  |  |  |  |  |
| TCAC Application, Allocation \& Monitor Fees | 87,127 | - | 87,127 | 660 | 0.1\% |
| CDLAC Fees | 32,200 | - | 32,200 | 244 | 0.0\% |
| Local Permits \& Fees | 500,000 | - | 500,000 | 3,788 | 0.4\% |
| Local Impact Fees | 15,042,000 | - | 15,042,000 | 113,955 | 13.1\% |
| Other Local Fees |  | - | - | - | 0.0\% |
| Syndicator/Investor Fees \& Expenses | - | - | - | - | 0.0\% |
| Furnishings | 60,000 | - | 60,000 | 455 | 0.1\% |
| Accounting \& Audits | 10,000 | - | 10,000 | 76 | 0.0\% |
| Advertising \& Marketing Expenses | 98,507 | - | 98,507 | 746 | 0.1\% |
| Financial Consulting | - | - | - | - | 0.0\% |
| Miscellaneous Administrative Fees | - | - | - | - | 0.0\% |
| HUD Risk Share Insurance (First Year Prepaid) | - | - | - | - | 0.0\% |
| Other (Specify)sts | - | - | - | - | 0.0\% |
| Other (Specify) | - | - | - | - | 0.0\% |
| TOTAL OTHER COSTS | 15,829,834 | - | 15,829,834 | 119,923 | 13.8\% |
|  |  |  |  |  |  |
| SUBTOTAL PROJECT COSTS | 104,076,744 | 106,629,399 | 106,110,899 | 803,870 | 92.2\% |
|  |  |  |  |  |  |
| DEVELOPER FEES \& COSTS |  |  |  |  |  |
| Developer Fees, Overhead \& Profit | 503,585 | 8,496,415 | 9,000,000 | 68,182 | 7.8\% |
| Consultant Processing Agent | - | - | - | - | 0.0\% |
| Project Administration | - | - | - | - | 0.0\% |
| Syndicator Consultant Fees | - | - | - | - | 0.0\% |
| Guarantee Fees | - | - | - | - | 0.0\% |
| Construction Oversight \& Management | - | - | - | - | 0.0\% |
| Other Adminstration Fees | - | - | - | - | 0.0\% |
| Other (Specify) correction to balance | 14,915 | - | 14,915 | 113 | 0.0\% |
| CASH EQUITY OUT TO DEVELOPER | - | - | - | - | 0.0\% |
| TOTAL DEVELOPER FEES \& COSTS | 518,500 | 8,496,415 | 9,014,915 | 68,295 | 7.8\% |
|  |  |  |  |  |  |
| TOTAL PROJECT COSTS | 104,595,244 | 115,125,814 | 115,125,814 | 872,165 | 100.0\% |





